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## Air Ambulance Merger Completes Successful First Year: REVA's International Medical Transportation Expands Aero Jet International Fleet and Bases, Reduces Response Times

FORT LAUDERDALE, Fla. – In its first year of operation following the major industry merger that created REVA, the new face of one of the nation's most trusted air ambulance service -- FAA-licensed Aero-Jet International -- has added staff, aircraft, a third base of operations, and launched a client-oriented website.

"Our merger in February 2012 was a step calculated to deliver even better value to our clients, a strategy has been a complete success," said Stuart Hayman, CEO and founder of Aero Jet International, one of the merged entities. "In our first year as REVA, we held down customer costs while delivering a better product across the board," Hayman said. These first year accomplishments have positioned REVA for its next level of achievement: "Organic growth, strategic acquisitions, and the industry's top accreditations are where we're headed," Hayman said.



The new infrastructure and REVA's bricks-and-mortar expansion have fueled this spring's launch of a complete rebranding and an international marketing campaign. "We've been the trusted leader in the medical-flight industry," said Marketing Director Dawn Cerbone. "Now, after decades of winning the consistent trust of professional case-managers and relying on the word-of-mouth recommendations that have brought REVA to this point, it's time to be

assertive about our extraordinary professionalism and the unmatched expertise of our medical flight teams, on the ground and in the air,” Cerbone said.

Shortly after the merger, REVA established its third base for Aero Jet International operations at Phoenix Sky Harbor International Airport, the major southwest hub serving the United States, Mexico, Central America and points south. The expansion enables REVA to provide more direct flights and speedier medical transportation services for more hospitals and patients throughout the southwest, as well as internationally. Headquartered at Fort Lauderdale International, REVA also has a base in San Juan, Puerto Rico.

At the heart of REVA’s service is its fleet of fully equipped Learjets, including the firm’s seventh Learjet 35 which goes into service this week. The entire Learjet fleet, rounded out with a twin-engine Cessna, is equipped for advanced medical transportation. The Learjet 35 has a speed, performance and safety record unrivaled in the medical-transportation field. It flies fast and far, making REVA an internationally trusted medical-flight provider – a new company with decades of trusted experience behind it.

“REVA and Learjet together provide fully ‘dedicated’ service,” said Medical Administrator Debra Weisz. “Our fleet and medical crews are dedicated to patient safety and medical integrity. Every jet and fixed-wing plane is equipped with the latest medical equipment and avionics – they resemble a self-contained critical care unit with a medical-flight pilot at the helm,” she said. The result is that REVA can guarantee the safest, most comfortable air transportation possible.



First-year operations following the merger included completing major safety and financial audits, earning the industry’s top-most grade, and expanding REVA’s intensive Safety Management System to include every person in every department at every base of operations. “The level of trust that our clients have in us is built on our culture of safety and the commitment that every staffer – from medics and pilots to ground coordinators – has to the highest standards of their fields,” said Brian Weisz, chief of REVA’s operations.

Of all the accomplishments, the revamped REVA website -- [www.flyreva.com](http://www.flyreva.com) -- is likely to be the feature most visible to prospective patients and their families, hospital caseworkers, medical personnel and caregivers. The site includes an interactive feature for instant service quotes and a U.S. domestic toll-free telephone number to speak with a flight coordinator – a 24/7 point of contact for prospective or current clients.

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REVA's medical staff, pilots, mechanics, maintenance and support personnel are fully licensed, certified, and trained, meeting and exceeding industry standards and quality expectations. The FAA fully certifies Aero Jet International, which is also accredited by the European Aeromedical Institute (EURAMI), a quality compliance designation; the Canadian Transportation Agency International License; U.S. Treasury Dept. Cuban operation authorization; all required State of Florida and State of Arizona emergency medical air ambulance service and emergency medical service licenses; and others.

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